

BUILDING NETWORKS

ADOPT A FUNDRAISERS APPROACH TO NETWORKING

1. What are some organizations/causes you support?

2. Who are some people you know who would like to give to these causes and how much?

3. Write out a short script to ask them to donate to your cause:

4. **CALL THEM!** Call one person right now and use your script to ask them to donate.

....we're waiting...

Okay, how'd that go?: